

# FORM 4

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549**

OMB APPROVAL  
OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden  
hours per response.....0.5

[ ] Check this box if no longer  
subject to Section 16. Form 4 or  
Form 5 obligations may continue.  
See Instruction 1(b).

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility  
Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person*  <b>Kirk Kenneth D'</b> (Last) (First) (Middle)  <b>4041 N. Central Ave., Ste. 1500</b>  (Street)  <b>Phoenix AZ 85012</b> (City) (State) (Zip)		2. Issuer Name and Ticker or Trading Symbol  <b>Brown &amp; Brown, Inc. (BRO)</b>		6. Relationship of Reporting Person(s) to Issuer (Check all applicable)	
				<input type="checkbox"/> Director	<input type="checkbox"/> 10% Owner
		<input checked="" type="checkbox"/> Officer (give title below)		<input type="checkbox"/> Other (specify below)	
		<b>Regional Executive Vice President</b>			
		3. I.R.S. Identification Number of Reporting Person, if an entity (Voluntary)	4. Statement for Month/Day/Year <b>April 15, 2003</b>	7. Individual or Joint/Group Filing (Check Applicable Line)	
			5. If Amendment, Date of Original (Month/Day/Year)	<input checked="" type="checkbox"/>	Form filed by One Reporting Person
				<input type="checkbox"/>	Form filed by More than One Reporting Person

Table I 3/4 Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned										
1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr.8)		4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)			5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount	(A) or (D)	Price			
Common Stock, \$.10 par value								125,650	I	Stock Performance Plan (1)
Common Stock, \$.10 par value								1,228	D	
Common Stock, \$.10 par value	4/15/03		S		500	D	\$35.51			
Common Stock, \$.10 par value	4/15/03		S		6,500	D	\$35.52			
Common Stock, \$.10 par value	4/15/03		S		400	D	\$35.53			
Common Stock, \$.10 par value	4/15/03		S		2,800	D	\$35.54			
Common Stock, \$.10 par value	4/15/03		S		600	D	\$35.55			
Common Stock, \$.10 par value	4/15/03		S		800	D	\$35.56			
Common Stock, \$.10 par value	4/15/03		S		300	D	\$35.57			
Common Stock, \$.10 par value	4/15/03		S		100	D	\$35.59			
Common Stock, \$.10 par value	4/15/03		S		800	D	\$35.60			
Common Stock, \$.10 par value	4/15/03		S		500	D	\$35.65			
Common Stock, \$.10 par value	4/15/03		S		100	D	\$35.70			
Common Stock, \$.10 par value	4/15/03		S		1,600	D	\$35.74	535,371	I	Irrevocable Trust w/ Spouse
Common Stock, \$.10 par value								768	I	401(k) Plan(2)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.  
\*If the form is filed by more than one reporting person, see Instruction 4(b)(v).

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

(Over)  
SEC  
1474  
(9-02)

FORM 4 (continued)															
Table II 3/4 Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)															
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr.8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form of Derivative Security: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Stock Options(a)	\$ 9.6719							4/21/01	4/20/10	Common Stock	10,340			D	
	9.6719							4/21/02	4/20/10	Common Stock	10,340			D	
	9.6719							4/21/03(b)	4/20/10	Common Stock	15,764			D	
	9.6719							4/21/04(b)	4/20/10	Common Stock	10,340			D	
	9.6719							4/21/05(b)	4/20/10	Common Stock	10,340			D	
	9.6719							4/21/06(b)	4/20/10	Common Stock	10,340			D	
	31.56							3/23/13(c)	3/24/13	Common Stock	56,700	124,164		D	

**Explanation of Responses:**

(1) Granted pursuant to the Company's Stock Performance Plan. Ownership will not vest until the satisfaction of conditions established pursuant to that Plan.

(2) Based upon information supplied as of 12/31/02 by the Plan's recordkeeper. Number of shares varies periodically based on contributions to plan.

(a) Granted by the Compensation Committee of the Board Directors pursuant to the Company's 2000 Incentive Stock Option Plan (the "Plan"). Consideration for granted options is grantee's performance and continued service with Company as specified in the Plan.

(b) Due to the satisfaction of conditions established pursuant to the Plan, 15,764 options will vest and become exercisable on 4/21/03, and an additional 10,340 will vest on each of 4/21/04, 4/21/05 and 4/21/06, subject to grantee's continued service with Company as specified in the Plan.

(c) These options vest and become exercisable on 3/23/13, unless accelerated based on satisfaction of conditions established pursuant to the Plan.

/S/ KENNETH D. KIRK

4/16/03

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations.  
See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

\_\_\_\_\_  
\*\*Signature of Reporting Person  
KENNETH D. KIRK

\_\_\_\_\_  
Date

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.