



## **Brown & Brown, Inc. Announces 2011 Fourth-Quarter Earnings Release and Conference Call Dates**

January 30, 2012

DAYTONA BEACH, FL and TAMPA, FL, Jan 30, 2012 (MARKETWIRE via COMTEX) --Brown & Brown, Inc. (NYSE: BRO) announces that it will release its 2011 fourth-quarter earnings on Friday, February 3, 2012, after the close of the market. On Monday, February 6, 2012, J. Hyatt Brown, Chairman and acting President and Chief Executive Officer, and Cory T. Walker, Senior Vice President and Chief Financial Officer of Brown & Brown, Inc., will host an investor update conference call concerning Brown & Brown's fourth-quarter 2011 financial results. You are invited to listen to the call, which will be broadcast live on Brown & Brown's Internet site at 8:00 a.m. ET. Simply log on to [www.bbinsurance.com](http://www.bbinsurance.com) and click on "Investor Relations" and then "Calendar of Events."

Immediately following the earnings conference call, Hyatt Brown and members of the senior leadership team of Brown & Brown, Inc. will ring the Opening Bell at the New York Stock Exchange.

If you are unable to listen during the live webcast, audio from the conference call will be available commencing two hours after the end of the live broadcast until midnight (ET) on Tuesday, March 6, 2012. To access this replay, dial 1-888-203-1112 or 1-719-457-0820 and, when prompted, enter replay access code 6543826. Audio will also be archived on Brown & Brown's website, [www.bbinsurance.com](http://www.bbinsurance.com), for 14 days after the live broadcast. To access the website replay, go to "Investor Relations" and click on "Calendar of Events." Windows Media Player software and at least a 28.8 kbps connection to the Internet are required to access and listen to this broadcast.

Brown & Brown, Inc., through its subsidiaries, offers a broad range of insurance and reinsurance products and related services. Additionally, certain Brown & Brown subsidiaries offer a variety of risk management, third party administration, and other services. Serving business, public entity, individual, trade and professional association clients nationwide, the Company is ranked by Business Insurance magazine as the United States' seventh largest independent insurance intermediary. The Company's Web address is [www.bbinsurance.com](http://www.bbinsurance.com).

This press release may contain certain statements relating to future results which are forward-looking statements, including those associated with the timing of the release of our fourth-quarter results. These statements are not historical facts, but instead represent only the current belief of Brown & Brown, Inc. and its subsidiaries (collectively the "Company") regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company's control. It is possible that actual events may differ from anticipated events contemplated by these forward-looking statements and that we may release our fourth-quarter results at a later date as a result. Further information concerning the Company and its business, including factors that potentially could materially affect the Company's release of its financial results, are contained in the Company's filings with the Securities and Exchange Commission. All forward-looking statements made herein are made only as of the date of this release, and the Company does not undertake any obligation to publicly update or correct any forward-looking statements to reflect events or circumstances that subsequently occur or of which the Company hereafter becomes aware.

Cory T. Walker  
Chief Financial Officer  
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SOURCE: Brown & Brown, Inc.