

Brown & Brown, Inc. Invites You to Join Its Second Quarter Conference Call on the Web

July 11, 2001

DAYTONA BEACH and TAMPA, Fla., July 11 /PRNewswire/ -- In conjunction with the Brown & Brown, Inc. Second Quarter earnings release, you are invited to listen to a conference call that will be broadcast live over the Internet on Thursday, July 12, 2001 at 8:30 a.m. EDT with J. Hyatt Brown, Chairman, President & CEO, and Cory T. Walker, CFO, of Brown & Brown, Inc.

(Photo: http://www.newscom.com/cgi-bin/prnh/20001003/BROLOGO)

What: Brown & Brown Second Quarter Financial Results

When: 8:30 a.m. EDT, July 12, 2001

Where: http://www.videonewswire.com/BROWN/071201/

How: Live over the Internet -- simply log on to the Web at the

address above

Contact: Doug Hudson, Director - Corporate Communications & Investor Relations -- (813) 335-7185, email: doug.hudson@bbemail.com

If you are unable to participate during the live web cast, audio from the conference call will be archived on Brown & Brown's website: www.bbinsurance.com. To access the replay, click on Investor Relations.

(Minimum requirements to listen to broadcast: RealPlayer software, downloadable free from www.real.com/products/player/index.html, and at least a 14.4Kbps connection to the Internet. If you experience problems listening to the broadcast, send an email to webmaster@vdat.com.)

Brown & Brown, Inc. provides a broad range of insurance products and services, as well as risk management, employee benefit administration, and managed health care services through offices located across the United States. The company is ranked by Business Insurance magazine as the nation's ninth largest independent insurance intermediary organization. Our Web address is www.bbinsurance.com.

This conference call audio may contain certain statements relating to future results which are forward-looking statements, as that term is defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical results or those anticipated, depending on a variety of factors such as general economic conditions around the country, fluctuations in equity and fixed income markets, downward commercial property and casualty premium pressures, the competitive environment, the potential occurrence of a major natural disaster in certain areas of the States of Arizona, Florida and/or New York, where significant portions of the Company's business are concentrated, the actual costs of resolution of contingent liabilities, and those factors relevant to Brown & Brown's integration of acquisitions, including any material adverse changes in the customers of the companies whose operations have been acquired and/or any material adverse changes in the business and financial conditions of Brown & Brown or acquired companies and their respective customers. Further information concerning the Company and its business, including factors that potentially could materially affect the Company's financial results, are contained in the Company's filings with the Securities and Exchange Commission. All forward-looking statements included in this conference call audio are made only as of the date of this conference call, and we do not undertake any obligation to publicly update or correct any forward-looking statements to reflect events or circumstances that subsequently occur or of which we hereafter become aware.

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Desk, 888-776-6555 or 212-782-2840

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813-335-7185, or doug.hudson@bbemail.com

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10/03/2000